



The Challenge

Sage are a corporate cloud business management software, for accounting and payroll, to enterprise resource planning, with over 15,000 employees.

Sage engaged with durhamlane for a high-intensity recruitment drive, with a large volume of hires required during a tight deadline. The roles ranged from graduate and executive level to experienced Head of Sales.

How we helped

Using our vast network of sales contacts, specifically in the software and tech space, and our 'Talent at a Higher Level' framework, we were able to quickly identify, assess and nurture 10 senior hires within an agreed timescale. We were also able to source a numerous sales graduate hires through our graduate programme.

durhamlane started as one of many agencies due to the nature and scale of Sage. However, due to the quality and consistency of candidates and our impressive service delivery, we were named as a preferred supplier.

